

**SANTA ANA DISTRICT OFFICE**  
**FY 2011 LENDER RANKINGS**  
**AS OF 5/31/11**

**TOP 3 LENDERS**

<b>#1 CDC SMALL BUSINESS FINANCE CORP.</b> <b>119</b> <b>\$67,346,000</b>	<b>#2 WELLS FARGO BANK, N.A.</b> <b>106</b> <b>\$58,601,200</b>	<b>#3 JPMORGAN CHASE BANK, N.A.</b> <b>104</b> <b>\$19,666,500</b>
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<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>CDC SMALL BUS. FINAN CORP</b>	<b>119</b>	<b>\$67,346,000</b>	<b>\$565,933</b>
<b>2</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>106</b>	<b>\$58,601,200</b>	<b>\$552,842</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>104</b>	<b>\$19,666,500</b>	<b>\$189,101</b>
4	U.S. BANK NATIONAL ASSOCIATION	53	\$37,524,600	\$708,011
5	CENTER BANK	34	\$19,879,400	\$584,688
6	PACIFIC ENTERPRISE BANK	31	\$25,844,300	\$833,687
7	CALIFORNIA BANK & TRUST	29	\$7,560,000	\$260,690
8	WILSHIRE STATE BANK	27	\$25,616,000	\$948,741
9	SUPERIOR FINANCIAL GROUP, LLC	26	\$315,000	\$12,115
10	SOUTHLAND ECONOMIC DEVEL CORP	25	\$23,594,000	\$943,760
11	SEACOAST COMMERCE BANK	22	\$18,291,000	\$831,409
12	PREMIER COMM. BANK NATL ASSOC	21	\$21,330,400	\$1,015,733
13	BORREGO SPRINGS BANK, N.A.	21	\$5,411,700	\$257,700
14	CAPITAL BANK	20	\$15,953,000	\$797,650
15	EDF RESOURCE CAPITAL, INC.	20	\$11,082,000	\$554,100
16	COMMUNITY BANK	19	\$11,309,100	\$595,216
17	PACIFIC CITY BANK	17	\$15,250,300	\$897,076
18	CITY NATIONAL BANK	15	\$5,099,000	\$339,933
19	NARA BANK	11	\$10,831,000	\$984,636
20	PLAZA BANK	11	\$9,339,500	\$849,045
21	OPEN BANK	11	\$9,147,600	\$831,600
22	COMMONWEALTH BUSINESS BANK	11	\$7,009,000	\$637,182
23	CALIFORNIA STATEWIDE CERT. DEV	11	\$6,702,000	\$609,273
24	AMPAC TRI-STATE CDC, INC.	11	\$6,390,000	\$580,909
25	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
26	MORTGAGE CAP. DEVEL CORP	10	\$11,083,000	\$1,108,300
27	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
28	HANA SMALL BUS. LENDING INC.	10	\$7,977,000	\$797,700
29	ENTERPRISE FUNDING CORPORATION	9	\$8,981,000	\$997,889
30	THE BANK OF SANTA BARBARA	9	\$4,094,600	\$454,956
31	SECURITY BANK OF CALIFORNIA	8	\$5,172,300	\$646,538
32	BANK OF AMERICA NATL ASSOC	8	\$760,300	\$95,038
33	COMPASS BANK	8	\$305,000	\$38,125
34	GILMORE BANK	7	\$8,615,600	\$1,230,800
35	PACIFIC ALLIANCE BANK	6	\$12,114,800	\$2,019,133
36	MISSION OAKS NATIONAL BANK	6	\$5,990,000	\$998,333
37	ADVANTAGE CERT. DEVEL CORP	6	\$2,631,000	\$438,500
38	UNION BANK, N.A.	6	\$990,500	\$165,083
39	BEACH BUSINESS BANK	5	\$5,665,000	\$1,133,000
40	UNITI BANK	5	\$4,677,000	\$935,400
41	EAST WEST BANK	5	\$2,750,000	\$550,000
42	CALIFORNIA CU	5	\$495,000	\$99,000
43	HANMI BANK	4	\$6,657,000	\$1,664,250
44	LIVE OAK BANKING COMPANY	4	\$4,989,000	\$1,247,250
45	FULLERTON COMMUNITY BANK, FSB	4	\$3,220,000	\$805,000
46	SECURITY BUS. BK - SAN DIEGO	4	\$1,962,000	\$490,500
47	CITIBANK, N.A.	4	\$890,000	\$222,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	NEWTEK SMALL BUS. FINANCE INC.	3	\$4,491,600	\$1,497,200
49	BANK OF THE WEST	3	\$4,280,000	\$1,426,667
50	AMERICAN CONTINENTAL BANK	3	\$4,050,000	\$1,350,000
51	EXCEL NATIONAL BANK	3	\$3,914,000	\$1,304,667
52	SUNWEST BANK	3	\$3,737,000	\$1,245,667
53	US METRO BANK	3	\$2,460,000	\$820,000
54	PACIFIC PREMIER BANK	3	\$2,335,000	\$778,333
55	BANK OF SOUTHERN CALIFORNIA NA	3	\$1,600,000	\$533,333
56	NATIONAL BANK OF CALIFORNIA	3	\$954,000	\$318,000
57	UNITED PACIFIC BANK	2	\$5,400,000	\$2,700,000
58	COMMUNITY VALLEY BANK	2	\$4,100,000	\$2,050,000
59	SAEHAN BANK	2	\$2,991,000	\$1,495,500
60	CALIFORNIA BUSINESS BANK	2	\$2,600,100	\$1,300,050
61	BRIDGE BANK NATL ASSOC	2	\$1,525,000	\$762,500
62	CAPITAL ACCESS GROUP, INC.	2	\$1,301,000	\$650,500
63	INLAND COMMUN BANK NATL ASSOC	2	\$980,000	\$490,000
64	TOMATOBANK, N.A.	2	\$855,000	\$427,500
65	BAY AREA EMPLOYMENT DEVEL CO	2	\$814,000	\$407,000
66	GATEWAY BUSINESS BANK	2	\$389,000	\$194,500
67	SPIRIT OF TEXAS BANK, SSB	2	\$372,000	\$186,000
68	COMMERCEWEST BANK, N.A.	2	\$350,000	\$175,000
69	MEADOWS BANK	1	\$4,730,700	\$4,730,700
70	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
71	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
72	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
73	FRIENDLY HILLS BANK	1	\$1,952,400	\$1,952,400
74	SMALL BUSINESS CAPITAL, LLC	1	\$1,856,500	\$1,856,500
75	PROMERICA BANK	1	\$1,500,000	\$1,500,000
76	CIT BANK	1	\$1,285,500	\$1,285,500
77	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
78	FIRST GENERAL BANK	1	\$1,200,000	\$1,200,000
79	MANUFACTURERS BANK	1	\$1,005,000	\$1,005,000
80	MERCHANTS BK - CALIFORNIA NATL	1	\$820,000	\$820,000
81	COMMUNITY SOUTH BANK	1	\$681,000	\$681,000
82	EMBARCADERO BANK	1	\$645,000	\$645,000
83	FIRST CHATHAM BANK	1	\$595,000	\$595,000
84	MID ST. DEVEL CORP	1	\$595,000	\$595,000
85	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
86	CATHAY BANK	1	\$510,000	\$510,000
87	COMERICA BANK	1	\$465,000	\$465,000
88	AMERICAS UNITED BANK	1	\$400,000	\$400,000
89	COMMERCE BK OF TEMECULA VALLEY	1	\$400,000	\$400,000
90	INTERNATL CITY BANK NATL ASSOC	1	\$350,000	\$350,000
91	GBC INTERNATIONAL BANK	1	\$350,000	\$350,000
92	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
93	HABIB AMERICAN BANK	1	\$250,000	\$250,000
94	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
95	SAN FERNANDO VALLEY SMALL BUS.	1	\$150,000	\$150,000
96	CERTIFIED DEVEL CORP - TULARE	1	\$119,000	\$119,000
97	SILVERGATE BANK	1	\$112,000	\$112,000
98	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
99	ROYAL BUSINESS BANK	1	\$100,000	\$100,000
100	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
101	POINT LOMA CU	1	\$61,200	\$61,200
102	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
103	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	<b>TOTALS:</b>	<b>1,014</b>	<b>\$642,903,900</b>	<b>\$634,028</b>